



DATE: 14 JULY, 2023

TIME: 2:00 PM – 6:00 PM

TRADE RISK PROFILING

Training Mode

ONLINE

LAST DATE OF REGISTRATION
12 JULY, 2023

COURSE OVERVIEW

There are certain risks attached to trade customers which required attention from the banks and hence risk profiling of trade customers is now mandatory in pursuance of directives from the regulator.

This training is designed to enable participants to learn know how of the tools and equip them with necessary knowledge for Risk Profiling of Trade Customers.

LEARNING OUTCOMES

At the end of this training, participants will be able to:

- Understand the components of risk profiling for trade customers.
- Learn the calculation of risk scoring.
- Understand the components of authorized dealer risk profile for trade.

CONTENTS

RISK PROFILING OF TRADE CUSTOMERS.

- Overview of Trade Finance
- Overview of Bank AML/CFT Policies for Trade Risk
- Introduction to Risk Profiling of Trade Customers
- Components of Risk Profiling of Trade Customers
- Risk Scoring
- Calculation of Risk Scoring

AUTHORIZED DEALER RISK PROFILE FOR TRADE .

- Overview of Authorized Dealer own risk profile for trade
- Components of Authorized Dealer risk profile for trade

TARGET AUDIENCE

Officers/Manager/Senior Managers – Trade Finance/Operations, Compliance Staff, Risk Management Staff, Regional Audit Managers, Head of Trade Operations, Head of Trade Based Money Laundering, Staff working in AML/CF Dept



FACILITATOR

MR. SALIM THOBANI



Mr. Salim Thobani is a Trade Finance & Trade Compliance Specialist with over 22 years of experience in Trade & Compliance. He has handsome hands-on experience in Trade Operations and Trade Compliance. He conducted more than 200 workshops locally & internationally. He has a Master's degree from SZABIST and is MA (Economics) from Karachi University, he is Certified TBML from ACAMS, CAMLP from IFMP, ACSS from IBA-CEIF & CTCS membership from NIBAF & currently enrolled in CTFC (Certified Trade Finance Compliance) from LIBF.

CONTACT DETAILS

Email: registration@nibaf.gov.pk, marketing@ibp.org.pk | **TEL:** 051-9269778, 021-35277511
WhatsApp: 0303-065 29 63 | **Mobile:** 0300-5485362