

Cash-based Lending & Credit Assessment to Enhance Sales in Micro-finance

May 18-19, 2022
9:00am-5:00pm

F2F Sialkot

Learning Objective:

These training courses will equip learners with core skills and knowledge on evaluation and assessment of small business lending

Contents

- Micro-Finance Regulatory Framework Overview
- Cash Flow Analysis
- Cash-Based Lending Models
- Quantitative & Qualitative Risk Assessments
- Evaluation & Assessment of Non-Financial Data & its Significance
- Financial Vs Non-Financial Data and its Analysis
- Assessment Techniques & Customer Interaction/Interview
- Acquisition of Field Data Vs. Preparation of Loan Proposal

FREE OF COST

Trainer



Mr. Waqar Ahmed

Specialist MSME

Khushhali Microfinance Bank Limited

Targeted Audience
Branch Level Officers



For Registration
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